

Message Text

UNCLASSIFIED

PAGE 01 PARIS 29213 101135Z

43

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W
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R 101114Z NOV 75
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 5034
INFO AMEMBASSY BRUSSELS

UNCLAS PARIS 29213

DEPT PASS COMMERCE

E.O. 11652: N/A
TAGS: BTIO, FR
SUBJ: REVERSE LICENSING OR JOINT VENTURE PROPOSAL BY
SOVAP

1. SOCIETE VENDEENE D APPLICATION DES PLASTIQUES
(SOVAP) 85 LA ROCH E SUR YON 35 RUE AMPERE, IS SEEKING
AMERICAN LICENSEE OR JOINT VENTURE PARTNER TO MANU-
FACTURE IN US ITS LINE OF LARGE (UP TO 1 MILLION LITERS)
PLASTIC MOUNTED FIBER GLASS CONTAINERS FOR CHEMICAL, BEVERAGE
AND OTHER USES. VESSELS ARE MADE AT INSTALLATION SITE OR IN
PLANT USING WIRE WINDING PROCESS WITH EQUIPMENT WHICH
CAN BE TRUCK MOUNTED. SOVAP IS PREPARED TO LICENSE
TECHNOLOGY (PART OF WHICH IS PROTECTED BY US PATENT)
BUT WILL ALSO CONSIDER OUTRIGHT SALE OF TECHNOLOGY
OR JOINT VENTURE. SOVAP TECHNOLOGY IS ALREADY IN AC-
TIVE USE NOT ONLY IN FRANCE BUT ALSO IN JAPAN, BRAZIL,
USSR, POLAND AND NIGERIA.

2. SOVAP HAS ANNUAL TURNOVER OF SIX HUNDRED MILLION
FRANCS AND ABOUT NINETY EMPLOYEES IN FRANCE. CREDIT
SOURCES ASSIGNED GOOD RATING. WTD IN PREPARATION.
INTERESTED FIRMS SHOULD GET IN DIRECT TOUCH WITH
LOUIS DE CONTENSON, DIRECTOR FOR MARKETING. SOVAP -
SOMAP, 171 BLVD. HAUSSMAN, 75008 PARIS.

3. COPIES OF THIS TELEGRAM ARE BEING SENT DIRECT TO
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STATE REPRESENTATIVES IN EUROPE AND TO NASDA,

WASHINGTON.

RUSH

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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To: STATE
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